

# J.J. STANIS AND COMPANY, INC.

100 Jericho Quadrangle, Suite 101 • Jericho, New York 11753  
Phone 516 • 465 • 3900 Fax 516 • 465 • 3920



C/o Eastern Suffolk BOCES  
201 Sunrise Highway  
Patchogue, NY 11972

**To: Members of the East End Health Plan**

**From: East End Health Plan and J. J. Stanis and Company, Inc.**

**Date: February 14, 2012**

**Re: Discount Dental Plan**

On January 25, 2012, The East End Health Plan along with J. J. Stanis and Company, Inc. held an informational meeting regarding a Discount Dental Plan offered through J. J. Stanis and CIGNA Healthcare. Mr. James Stanis President of J. J. Stanis, and Mr. Hal Wirth Account Manager from CIGNA, responded to a number of questions from the members in attendance. In addition, Mr. Stanis demonstrated the on-line CIGNA enrollment process and provided the attendees with lists of participating CIGNA dentists within close proximity to where they live.

Some of the hi-lights discussed at the meeting :

- This is a Discount Dental Program, NOT insurance
- Discounts could range from 15% to 50% with an average national savings of 35% off average area charges
- Premium for this program is \$90 Single/\$150 Family **YEARLY**.
- Membership fees payable by credit card with no service fees
- Available to Active or Retired members who **do not** have any other dental coverage
- Flexibility to change network dentists at any time
- CIGNA*Plus* Savings customers can also take advantage of the Healthy Rewards Program. They will enjoy discounts from a variety of health and wellness products and services arranged by CIGNA including (but not limited to):
  - Eye exams, frames and lenses
  - Hearing Care
  - Chiropractic Care
  - Fitness Club Memberships
  - Massage Therapy
  - Tobacco Cessation Programs

***As a result of this informational meeting, we are encouraged by the number of members who have enrolled in the program to date; however the initial enrollment period for this program will be ending April 1, 2012. So enroll now to take advantage of this discount plan.***

Enrollment is easy; CIGNA*Plus* Savings can be accessed on-line: [www.cignaplussavings.com](http://www.cignaplussavings.com) or toll free: 1.877.521.0244. (Enclosed are step-by-step directions)

To learn more, please feel free to visit the CIGNA*Plus* Savings website, or you can contact Donna Lupo at J. J. Stanis and Company, Inc. to learn more.

Donna Lupo phone: 516.465.3906

Mail: c/o J. J. Stanis and Company, Inc. 100 Jericho Quadrangle Suite 101 Jericho, NY 11753

Fax: 516-465-3920

E-Mail: [dlupo@jjstanisco.com](mailto:dlupo@jjstanisco.com)